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book is all about how even in the new
age of e-commerce where every item
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In [Location is (Still) Everything], David R. Bell, the Xinmei Zhang and Yongge Dai Professor at the Wharton School of the University of Pennsylvania, suggests other reasons for the bust, reasons that should concern anyone with an interest in online commerce.

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The book doesn't address the bubble directly, but it does deflate the idea that underpinned much of the exuberance in the second half of 1990s—that the Internet is always a flat, friction-less marketplace.”

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That's one of many interesting
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Location Is (Still) Everything: The
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by David R. Bell [PDF/ePUB]

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Publisher: New Harvest (July 15, 2014) Conventional wisdom holds that the Internet makes the world flat and reduces friction by erasing the impact of the physical world on our buying habits.

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practical tool that uses fundamental human behaviors and location-based conditions to explain how the real and virtual worlds intersect—and what Internet sellers must do in order to succeed.

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confidence brought about by new product and a rationalisation of rates, where in some instances square metre prices have fallen from \$550 to \$350 per sq m.

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Professor David Bell, author of
“Location is (Still) Everything: The
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the Virtual One,” kicked off the
AdExchanger Industry Preview
conference this year with his insights
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