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## Strategic Global Sourcing Best Practices

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managers, managing supplier relationships, international sourcing, managing supplier relationships supply management operations, With the rise of global supply chains, environmental/sustainability concerns, and constantly evolving technology, the time is right for understanding Strategic Global Sourcing Best Practices.

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This selection discusses global sourcing and explores strategies for locating, qualifying, and employing suppliers that add maximum value to your business. Discover profit-boosting opportunities specific to your market environment by following Sollish's clear steps for analyzing and implementing a strategic sourcing plan. Other topics covered

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include investigating sourcing opportunities, co-sourcing and strategic alliances, and reducing supply risk.

This work focuses on three distinct but related topics - international purchasing, global supply management, and global risk management - to provide readers with comprehensive coverage of every aspect of global supply management.

This informative, comprehensive, yet practical guide provides readers with a complete tool-kit of how to approach global sourcing successfully. Based on real world experiences on implementing and sustaining global sourcing the book provides readers with key guidance on:

- Foundations of Strategic Sourcing Management, risk, governance and legal considerations
- Organizational change, innovation and relationship management
- Transition planning and the end-game
- Successful principles for new business development from a service provider perspective
- Future trends, summary and lessons learned

Ultimately this guide will take readers from 'principles' to 'how to's' including:

- How to develop, implement, manage and govern an effective global sourcing strategy and plan
- How to put in place policies and processes that can be monitored to provide a balanced approach to sourcing
- How to build a strategic top-down framework coupled with an operational roadmap
- How to incorporate bottom-up implementation principles and practices that work
- How to ensure a coordinated, cost-effective and value-delivery plan and operating environment for strategic and tactical sourcing.

In addition, it addresses the following areas in a comprehensive, yet easy to use and practical manner:

- Integrates strategic and operational concepts and practices
- Covers both clients and providers
- Supports the practice of

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global sourcing by leveraging and integrating professional rigor for best practices Provides practical knowledge, techniques, checklists and methodologies that can be used in any environment globally Includes many examples of current and emerging best practices Is broad and comprehensive, yet drills down to specific ' how to ' details in all chapters Provides a global view of sourcing It comes highly recommended.

This practice guide on procurement strategy brings together methods and tools used by global purchasers across different industries. The authors lay major focus on the themes of global sourcing, risk management, and the dynamic topic of negotiation strategy. The authors present their perspectives on all important questions of strategic procurement such as: how to manage a heterogeneous supplier structure across different branches and how to deal with partners from diverse cultures? How to solve procurement crisis and proactively avoid them? How does off-shore team management work and how to increase the value-add for both internal and external purchasing? These themes are discussed along with numerous practice-based cases. The authors lay an ideal ground for global purchasers to help with their strategic and operational needs, including technological topics such as e-procurement.

This informative, comprehensive, yet practical guide provides readers with a complete tool-kit of how to approach global sourcing successfully. Based on real world experiences on implementing and sustaining global sourcing the book provides readers with key guidance on: Foundations of Strategic Sourcing Management, risk, governance and legal considerations Organizational change, innovation and relationship management Transition planning and the end-

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game Successful principles for new business development from a service provider perspective Future trends, summary and lessons learned Ultimately this guide will take readers from principles to how to s including: How to develop, implement, manage and govern an effective global sourcing strategy and plan How to put in place policies and processes that can be monitored to provide a balanced approach to sourcing How to build a strategic top-down framework coupled with an operational roadmap How to incorporate bottom-up implementation principles and practices that work How to ensure a coordinated, cost-effective and value-delivery plan and operating environment for strategic and tactical sourcing. In addition, it addresses the following areas in a comprehensive, yet easy to use and practical manner: Integrates strategic and operational concepts and practices Covers both clients and providers Supports the practice of global sourcing by leveraging and integrating professional rigor for best practices Provides practical knowledge, techniques, checklists and methodologies that can be used in any environment globally Includes many examples of current and emerging best practices Is broad and comprehensive, yet drills down to specific how to details in all chapters Provides a global view of sourcing It comes highly recommended.

One of the most significant techniques to which companies and organizations have turned to improve service delivery and reduce costs has been outsourcing. Over the last 10 years, almost any process has been successfully outsourced. But during that period there have been failures too; projects that never realised their objectives or that had unforeseen impact on business. Global Outsourcing Strategies is a state-of-the-art guide to the best lessons to be learned for successfully implementing and outsourcing projects, or for

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revisiting existing operations. The 22 chapters explore some of the new areas for outsourcing, after traditional targets such as IT and finance. Information is provided on the different facets of the outsourcing process, such as contract negotiation, the risks involved in outsourcing, the need for service level agreements, the critical requirements needed to build and sustain outsourcing relationships, and ethical supply chain issues. There are also sections exploring the impact of outsourcing on organizational structures; the long term effects; legal issues; management control and inter-firm relationships; as well as case studies from both the public and private sector on the practical side of outsourcing. The book will appeal to practitioners and researchers alike. This is a must-have guide for any organization approaching outsourcing as a global (or local) strategy and for those organizations now reviewing or developing their outsourcing partnerships.

New post-9/11 government policies have affected the way every global importer must manage their supply chain processes. This book will help companies overcome the obstacles encountered when products cross international borders on their way to U.S. companies. It will aid procurement and supply chain managers in establishing successful .....

There are three stages to outsourcing: The first occurred at the dawn of industrial era in the 19th century, where mass production for consumption by many, became the norm and simple domestic means could not meet such demands. With the cost of labor soaring in developed countries, manufacturing of products started moving to countries like China to take advantage of labor arbitrage in the 1900s. This is the second stage of outsourcing. This book addresses

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issues and challenges in the third stage of outsourcing whose focus is on movement of services at electronic speed, utilizing the Internet platform. The book includes short essay questions, multiple choice questions, mini-cases at the end of most chapters and glossary of terms. It can also serve as a good reference book for practitioners.

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